

## **Blue Chip provides Offshore development and support for complex mobile (Antenna) integration to Mfg/PRO ERP system.**

The client decide to enable it after sales field service force with a online mobile application to handle remote/ onsite site support maintenance for it medical devices installed base. A Complex project involving state of the art, Mobile services provider Antenna integrated to the SSM module of Mfg/PRO

### **Business Need**

Integration of the above two technologically complex systems, into a seamless user friendly business application and keeping cost of development under control.

### **Solution**

Blue Chip had previously worked with our client on Mfg/PRO customization/support on an offshore mode for a couple of years. The challenge with this assignment was, if Blue Chip could handle this level of complexity to be delivered on an offshore mode and keep the overall costs low.

### **Our Approach**

We planned for a Proof of concept phase for three months and limited the scope to four transactions with four pilot locations and four users. We had teething problems initially, we were new to the A3 Antenna environment. The client teams believed in us and in four months we had the first version working.

The scope for next phase was for the entire system, 22 transactions and target of 70 mobile users spread across the US of A. We suggested an onsite visit by our lead consultant for two weeks for the system study and firm up on the project plan. The project was planned with five months of Offshore development after study. Month Six the lead consultant comes back to the US(for a month) for the first release, UAT and pilot deployment with dedicated support from the development team at Bangalore. Month Seven, the lead returns back to India for remote support and enhancement where required.

The project was on a two tier offshore delivery model, completed in six months with all users LIVE on the system in seven months. We were ahead of schedule; the total cost was an incredible 33% of the lowest US quote.

### **About Blue Chip Computer Consultants Pvt Ltd.**

*Started in 1983, with 210 employees world wide. Offices in NJ (US), LA(US), Singapore, Malaysia, Bangalore, Mumbai and Chennai. Focused on Custom Software delivery, ERP consulting, Web and eCommerce and Product Development.* Visit us at : [www.bluechipsw.com](http://www.bluechipsw.com) Phone :(973) 263 3400